

## Message Text

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12

ACTION EUR-25

INFO OCT-01 ISO-00 SP-03 AID-20 EB-11 NSC-07 RSC-01

CIEP-02 TRSE-00 SS-20 STR-08 OMB-01 CEA-02 COME-00

CIAE-00 DODE-00 INR-11 NSAE-00 PA-04 USIA-15 PRS-01

DRC-01 /133 W

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R 200755Z JUL 74

FM AMEMBASSY BELGRADE

TO SECSTATE WASHDC 0026

INFO AMCONSUL ZAGREB UNN

LIMITED OFFICIAL USE BELGRADE 3565

E.O. 11652: N/A

TAGS: ETRD

SUBJECT: ASSISTANT FOREIGN TRADE SECRETARY DISCUSSES BILATERAL  
RELATIONS, REITERATES INVITATION TO SECRETARY DENT

1. IN COURSE INTRODUCTORY CALL BY NEW ECONOMIC-COMMERCIAL COUNSELOR  
YORK, ASSISTANT SECRETARY OF FOREIGN TRADE MILICA ZIBERNA, RE-  
ITERATED GOY HOPE THAT SECRETARY DENT WOULD FIND IT POSSIBLE TO  
VISIT YUGOSLAVIA SOON, AND SUGGESTED EARLY SEPTEMBER, (ALTHOUGH  
SHE DID NOT RULE OUT AUGUST VISIT IF KRSKO READY).

2. SHE EXPRESSED CONFIDENCE THAT KRSKO CONTRACT WOULD BE READY  
FOR SIGNING BY SEPTEMBER AND ADDED THAT IT WOULD ALSO BE GOOD TIME  
FOR TALKS WITH GOVERNMENT LEADERS AFTER HOLIDAY SEASON, AND PERHAPS  
TO VIEW ZAGREB INTERNATIONAL FAIR.

3. MRS. ZIBERNA EXPRESSED SATISFACTION WITH DEVELOPMENT OF US-  
YUGOSLAV ECONOMIC RELATIONS, BUT COMMENTED THAT "POSSIBILITIES  
ARE MUCH GREATER THAN WHAT HAS BEEN ACCOMPLISHED." US COULD HAVE  
EVEN GREATER SHARE OF YUGOSLAV TRADE THAN AT PRESENT, SHE SAID,  
AND NEWLY ESTABLISHED CHAMBERS OF COMMERCE CAN HELP BRING THIS  
ABOUT.

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4. ASKED WHETHER SHE SEES PROSPECTS FOR EARLY FAVORABLE GOY ACTION ON OFTEN-REITERATED EXPRESSIONS OF INTEREST BY AMERICAN FIRMS IN OPENING THEIR OWN REPRESENTATIVE SALES OFFICES HERE, MRS. ZIBERNA RESPONDED THAT "IT IS IN YUGOSLAVIA'S INTEREST TO BE MORE FLEXIBLE ON THIS ISSUE." SHE PREDICTED THAT - JUST AS PREVIOUSLY ON ISSUE OF FOREIGN INVESTMENT AND INDUSTRIAL COOPERATION - A FAVORABLE DECISION WOULD EVENTUALLY BE TAKEN ON THIS ISSUE. SHE DOUBTED, HOWEVER, WHETHER DECISION WILL COME SOON, SINCE YUGOSLAVIA AGAIN FACES BALANCE OF PAYMENTS PROBLEMS AND IMPORT LIBERALIZATION HAS COME TO HALT.  
TOON

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FOREIGN TRADE, FOREIGN INVESTMENTS, INDUSTRIAL COOPERATION  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 JUL 1974  
**Decaption Date:** 01 JAN 1960  
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**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GarlanWA  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
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**Disposition Remarks:**  
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**Subject:** ASSISTANT FOREIGN TRADE SECRETARY DISCUSSES BILATERAL RELATIONS, REITERATES INVITATION TO SECRETARY DENT  
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